

## **PRESS RELEASE**

### **For Immediate Release**

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### **Johnson Controls Partners with ISN to Manage Bristol-Myers Squibb Contractors** *ISN Expands Facilities Management Client Base*

DALLAS, Texas (September 13, 2010) – ISN is pleased to announce that Johnson Controls has selected ISNetworld as its solution to effectively and efficiently manage contractor information for Bristol-Myers Squibb (BMS) facilities in the United States. Johnson Controls will utilize ISNetworld to collect and verify health, safety and procurement information on contractors, assisting them with selecting the most qualified contractors to perform services at BMS facilities. BMS will also continue to use ISNetworld to monitor the performance of contractors on-site.

Johnson Controls is a global real estate and facilities management company, and many of the world's largest organizations rely on them to manage 1.5 billion square feet of their commercial real estate. Johnson Controls will oversee all non-FDA regulated facility management services at BMS, including technical areas and low-impact capital projects.

"BMS is excited to have formed a partnership with Johnson Controls to manage our Facilities Services activities across several locations. This partnership includes the use of the ISNetworld system which is vital to maintaining the health and safety information for our many contractor and service providers," said John Welling, Associate Director, EHS at BMS. "As part of the system we rely on several aspects including the prequalification process which ensures the work being conducted on our sites is not only in line with our mission, but most importantly protects our most vital resource, our employees."

"We are noticing the trend among larger corporations to bring in experienced companies like Johnson Controls to manage their facilities," said Kim Davis, ISN Facilities Management Team Supervisor. "BMS has a strong focus on their contractor safety process, and they have entrusted Johnson Controls to maintain these standards. We are excited to provide Johnson Controls with a tool to serve as an important piece of their pre-qualification and performance monitoring process for BMS."

#### **About ISN**

ISN provides an online contractor management database, ISNetworld, which is designed to meet internal and governmental record keeping and compliance requirements. ISN collects health and safety, procurement, quality and regulatory information for more than 27,000 contractors and 160 Owner Clients. Through its Review and Verification Services (RAVS), ISN's subject matter experts review and verify contractor's self-reported information, incorporating a level of due diligence to the process. Contractors also use the system to manage internal training and recording keeping requirements. For more information, visit [www.isnetworld.com](http://www.isnetworld.com).