

November 29, 2011

Dear CF Industries Inc. Phos Ops Contractor,

We are pleased to announce CF Industries Phosphate Operations (Phos Ops) has recently established a business relationship with ISN (www.isnetwork.com). Effective immediately, ISNetwork will begin serving as CF Industries Phos Ops' primary Contractor information management system. As a result of this action, contractors and their subcontractors performing services for CF Industries Phos Ops are required to become subscribers to ISNetwork. If your company is a current subscriber to ISNetwork, there is no additional fee; however, please ensure your company has completed the items below.

There is a nominal fee for this service. CF Industries Phos Ops believes the benefits to both parties will far exceed any associated costs. A more comprehensive list of contractor benefits and subscription quick start guide are attached from ISN.

Your company's ISNetwork subscription will provide CF Industries Phos Ops access to the following required information:

1. **Company Profile** – Populate your company's Dashboard in ISNetwork to include company contact information, office locations, types of work/industry classifications, geography served, etc. This will provide CF Industries Phos Ops and other Owner Clients with your company's most current contact information at any time.
2. **HSE Questionnaire Management** – ISNetwork contains the Management System Questionnaire (MSQ) which will be utilized to gather your company's HSE data. The MSQ will replace all previous CF Industries Phos Ops questionnaires sent to your company.
3. **Document Submittal** – CF Industries Phos Ops will use ISNetwork to track and verify your company's *Insurance Certificates, OSHA Forms, and EMR Letters*. During your company's subscription setup, ISN will explain how to submit these documents within your company's subscription and make them available online to CF Industries Phos Ops.
4. **Review and Verification** – ISN RAVS will review your company's written health and safety program for conformance with regulatory and/or CF Industries Phos Ops' standards. Your company will be required to submit copies of your company's written health and safety program to ISN RAVS. Detailed instructions will be communicated during your company's subscription setup. ISN RAVS will also verify your company's OSHA and EMR statistics.
5. **Contractor Safety and Health Training Course Requirement**– CF Industries Phos Ops will use ISNetwork to track your company's Safety and Health Training Course compliance from Polk State College or Leary Technical Center per your company's agreement with CF Industries Phos Ops.

In order to be considered by CF Industries Phos Ops during the contractor selection process, your company's subscription must be in place and all required data must be posted **by January 27, 2012**. For further details about ISNetwork, **please contact the ISN Customer Service Team at (214) 303-4900 or (800) 976-1303 or visit their website at www.isnetwork.com.**

Your company's cooperation and participation in bringing this cost effective technology solution to our business relationship is appreciated. CF Industries Phos Ops and ISN representatives will schedule Users Group Meetings and Help Desks throughout the year. All contractors who have subscribed to ISNetwork for CF Industries Phos Ops will receive details of dates/locations of these meetings.

Sincerely,



Gary Braun
Manager, Procurement and Material Control
CF Industries, Inc. Phosphate Operations