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To Whom It May Concern:

As a contractor, Murphy Company has always made the safety of our employees, partners and Owner Clients a number one priority. We are proud of the safety program and standards we have implemented and enhanced during our more than 100 years in business. ISNetworld has made our safety program even stronger, while also generating new business opportunities.

Murphy first learned about ISNetworld from one of our Owner Clients, who required us to join as part of the project team. When the process began, we were a bit overwhelmed by the amount of data that needed to be input. In addition, we had to make sure the information met the needs and qualifications of the Owner Clients viewing our data on the site. Only seven of our safety documents were accepted in our initial submission, and we have taken the feedback from ISNetworld to update our remaining safety manuals over the past three years, and they are stronger as a result.

From an organizational standpoint, ISNetworld has provided a central point for our safety information. We are even able to individualize employee safety and training information. We currently are updating and completing the training module of the site, Training Manager, so we can track training sessions and the employees who attended. If a training course requires a renewal, ISNetworld will provide an automatic reminder when it's due. We are very excited about this tracking system as it means we'll also have that information when an employee joins Murphy from another ISNetworld member company. We can even upload the employee's picture to create an ID card the employee can use to show participation in the program.

Our participation in ISNetworld has been very beneficial for business. The network has grown from 6,000 contractors to 20,000 contractors since we joined in 2006, and there are now over 130 Owner Clients that are using ISNetworld. Potential Owner Clients can review our safety program, OSHA logs, EMR rates and more to determine if Murphy is a good fit for a project. Because of our membership, we've received contracts with companies we never would have encountered otherwise.

ISNetworld has made it easy for potential clients to view the safety records we've worked so hard to achieve. It has also given us valuable feedback to improve our overall program. The ISNetworld team has been an excellent partner, and the support team is responsive and patient with our questions and concerns. Every issue we've presented has been resolved in a very professional and friendly manner.

Membership in ISNetworld has been a positive and profitable experience for Murphy. It's a valuable tool that has enhanced our business.

Sincerely,

Randi Moore
Project Manager Coordinator and Safety Coordinator
Murphy Company