

Keystone Insulator Cleaner, Inc.

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To whom it may concern,

Energized Insulator Cleaning started in the late 1960s as a process in which companies would be able to maintain their operation without shutdown periods required for maintenance in their substation switchyards, transmission lines or poles. Our method of "Dry Blasting" energized insulators is the safest and most effective way of cleaning contamination from insulators, which causes flashovers or arcing, ultimately resulting in power outages to our customers.

Since the business started, we have had many of the same customers for over 35 years. These customers include, steel mills, cement plants, utility companies, limestone plants, etc. Many of these industrial environments get very dirty on a daily basis, and without routine insulator cleaning, can go down at a moment's notice. Although much of our work is repeat business, customers often call us because of emergency situations that arise due to the lack of maintenance shortfalls on their part.

As you can imagine, our line of work is strictly regulated, which requires our employees to constantly maintain high levels of safety training requirements. They must meet all OSHA, MSHA, NFPA and other safety regulations related to electrical safe work practices. Maintaining this high level of safe work practice has resulted in our company having zero incidents or accidents in over ten consecutive years, which we are very proud of. Developing and maintaining a safe work environment takes everyone's involvement. This is where ISNetworld comes in. ISNetworld has been our integral partner in "Safety" for over two years now. The tools they offer in "safety management" are unparalleled by any of their competitors. They form a bond between their Owner Clients and contractors in the realm of safety compliance that is unmatched.

Initially, I was a bit perplexed with the ISNetworld website. After many calls to their customer service team, it all started coming together. As time went on, it became apparent to me that I could use this system to incorporate many of my reports, such as, insurance documents, OSHA, MSHA logs, and safety programs into a "one stop shop site." Now, much of what I do in the lines of safety training/compliance and documentation is done through ISNetworld. It has proven to be an extremely valuable, efficient tool!

Sincerely,



John K. Drysdale
Vice President

Keystone Insulator Cleaner, Inc.