



# BJ INSPECTIONS, INC.

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February 10, 2011

Respected Colleagues:

BJ Inspections, Inc. provides seasoned QA/QC inspectors and managerial personnel to the gas and oil industry. We believe that quality inspectors are the link between a project's planning and its successful execution. For BJI, quality is measured not only by employee experience and technical knowledge, but also their commitment to safe work practices. We utilize ISNetworld to measure and communicate safety practices, both internally and with our clients.

Completion of the in-depth ISNetworld profile helped us identify opportunities to strengthen our safety program. During updates, we were able to reference clients' "Bucket" questions, confirming that our improved practices aligned with their values. We began to further appreciate ISNetworld's utility after discovering internal tools, such as the "Personnel" tab. We are constantly learning new applications to maximize its use. In a small business, efficiency is everything; we save time and money by sharing data, interacting with clients, submitting insurance, tracking personnel and highlighting diversity classifications, all within this single resource.

Throughout our membership, we have relied heavily on the knowledge and patience of ISN customer service representatives who consistently provide a helpful attitude, accurate diagnosis and concise solution. Help Desks, Conformance Help Desks and Users Group Meetings provide a better understanding of ISNetworld by exploring diverse perspectives. At one such meeting, we encountered the opportunity to personally thank a representative for her commitment to helping our staff during our initial learning curve.

In this, our first year of membership, we have experienced dramatic progress: an improved safety program, better-organized personnel management and more efficient communication with clients. We recognize the potential for future growth through our continued association with ISNetworld. We are proud to join our clients, other industry leaders and thousands of contractors in using ISNetworld to communicate our earnest commitment to safety.

Sincerely,

*Bernard E. Johnson Jr.*

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