

## FOR IMMEDIATE RELEASE

**Contact:**

Joseph Eastin  
President  
214.303.4900  
jeastin@isnetworld.com

### **ISNetworld Expands Presence with Utility and Power Companies**

*National Grid and NiSource Gas Distribution Become Latest Members*

DALLAS (September 29, 2009) – To accommodate its global growth across multiple industries, ISNetworld has added a Utilities and Power Generation vertical to its account management structure. National Grid and NiSource Gas Distribution are the latest customers in this segment, announced Brian Callahan, ISN vice president.

“ISN has established a Utilities and Power Generation Team specifically dedicated to serve companies in the utilities, energy transmission and power generation sectors,” said Callahan. “The energy transmission and delivery segment is a growing market for us. Having a dedicated team guarantees our clients will be well taken care of by people who know and understand the nuances of their business and be given tailored solutions for their current and future needs.”

National Grid is an international electricity and gas company and one of the largest investor-owned energy companies in the world. In the U.S., National Grid’s core business is the delivery of electricity and natural gas in the Northeast.

NiSource companies engage in virtually all phases of the natural gas business, as well as electric generation, transmission and distribution. NiSource operating companies deliver energy to customers located within the high-demand energy corridor stretching from the Gulf Coast through the Midwest to New England.

National Grid and NiSource join other ISN companies, such as Atmos Energy and Source Gas, in this sector.

According to Joe Eastin, president, the ISNetworld customer profile is constantly evolving and quickly. It clearly is much broader today than it was five years ago

“Creating internal business units to mirror industry verticals has allowed us to focus. This not only better serves our customers but also gives us a distinct competitive advantage that will support our continued growth,” added Eastin

#### **About ISNetworld**

ISNetworld provides an online contractor/supplier management database designed to meet internal and governmental record keeping and compliance requirements. ISN collects health and safety, procurement, quality and regulatory information for more than 20,000 contractors/suppliers and 130 Owner Clients. Through its Review and Verification Services (RAVS), ISN’s subject matter experts review and verify contractors’/suppliers’ self-reported information, incorporating a level of due diligence to the process. Contractor/Suppliers also use the system to manage internal training and recording keeping requirements. For more information, visit [www.isnetworld.com](http://www.isnetworld.com).

###